

ELLIOT

CONTACT



Lutz, FL 33548

SKILLS

100 Ton Masters Mariners Certificate /
with Towing and sail Endorsement .
MMC # 8502585

- First aid / CPR / AED Training ,
Automatic external Defibrillator
- Supervisor / Manager / Boat Club
- Boat Operation and Equipment
Training
- Maintenance and Upkeep / Electrical /
Mechanical / Plumbing , Fiberglass
,Wood ,steel, ETC.
- Strategic planning
- Verbal and written communication
- Financial management
- Negotiation
- Budgeting
- Staff management
- Project management
- Client account management
- Effective leader
- Employee scheduling

Strategic-thinking individual experienced in Boat Building and Maintenance and Boat operations in the Maritime Industry Offering engaging and pleasant personality with expertise improving customer relationships.

WORK HISTORY

April 2022 - Current

Supervisor /Manager /Dock Master /Maintenance Technician
Tacoma, WA

- Hold a 100 ton Masters Merchant Mariners certificate with Towing / Sail Endorsement / Radio operator's Lic. /
- CPR Cert. / First aid / AED . Training / Automatic External Defibrillator
- Trained new Club members on Boat operations / boat Handling / Boat Equipment and electronics / Rules of the road / Currents / Wind Conditions / weather / Local knowledge.
- Ran and Maintained a fleet of 4 Brand new 25 to 30 Ft. Boats Of new Club location
- Opened up new office in Tacoma Wa from Scratch / set up all aspects of new Location / Elec. / WIFI/ Heat / Vendors / Fuel acc. ETC.
- Managed and motivated employees to be productive and engaged in work.
- Maintained professional demeanor by staying calm when addressing unhappy or angry customers.
- Maintained positive customer relations by addressing problems head-on and implementing successful corrective actions.
- Recruited, interviewed and hired employees and implemented mentoring program to promote positive feedback and engagement.
- Assisted in organizing and overseeing assignments to drive operational excellence.
- Trained personnel in equipment maintenance and enforced participation in exercises focused on developing key skills.
- Cultivated positive rapport with fellow employees to boost company morale and promote employee retention.
- Accomplished multiple tasks within established timeframes.
- Maintained professional, organized, and safe environment for employees and patrons.
- Resolved staff member conflicts, actively listening to concerns and finding appropriate middle ground.

January 2002 - April 2022

Owner / Manager

Ran day to day operations ,met with clients to devise and organize individual projects .

Meet and deal with Venders

Log and dispense Payroll

Make sure projects ran on schedule and on budget

- Managed day-to-day business operations, including accounting, finance, HR, marketing and public relations.

- Directed successful operational turnaround, eliminating over \$Amount in debt within Timeframe.
- Trained and motivated employees to perform daily business functions.
- Assessed supplier quality to maintain tight cost controls and maximize business operational performance.
- Optimized team hiring, training and day-to-day scheduling
- Consulted with customers to assess needs and propose optimal solutions.
- Recruited, hired and trained initial personnel, working to establish key internal functions and workload
- Work on wooden /Steel /Fiberglass / Aluminum Boats.
- Is worked on fiberglass Boat layouts repairs collision damage epoxy repairs/ Electrical / Mechanical / Plumbing/hardware install / Rigging / Through hull installation / transducer installations / wiring cleanup / rerouting / add new Sanitary Systems/repaired old Sys. /Sailed and Deckhand / Ran sometimes
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- Worked on wooden boats Wood repair / engine alignments /electrical / Mechanical/ plumbing / wood refinishing / Rigging / Sailed and Deckhand Etc.
- Is worked on steel and aluminum boats pretty much the same thing as I did on the fiberglass or wood boats worked on multiple systems electrical mechanical plumbing /refinishing up keep rot repair rot recondition
- I also worked for boats off for the coast of Seal beach California supplying the oil rigs on a 120' supply boats worked the deck
- I also worked at a chandlery and marine used boat part consignment chandlery processing parts researching parts pricing parts selling parts.
- I've pretty much have been working around Boats loving boats enjoying sailing not just working on him but my own personal boats since I was like 16 years old

July 2008 - Current

Owner/Technician

- Managed day-to-day business operations, including accounting, finance, HR, marketing and public relations.
- Trained and motivated employees to perform daily business functions.
- Consulted with customers to assess needs and propose optimal solutions.
- Directed successful operational turnaround, eliminating over \$Amount in debt within Timeframe.
- Optimized team hiring, training and performance.

February 1993 - July 1998

Owner/Manager Self / Marathon

Worked at Marathon as general boat maintenance and bottom painting

Did major structural and fiberglass repairs

Worked on fiberglassing giant fiberglass tanks for the Shrimp Hatchery

May 1984 - April 1993

Owner/Operations Manager

Worked on all types of water vessels sail / power including Chartering working on deck of classic 100 ft sailboats from the 1890s

Repaired and worked on both power and sail in all aspects ,structural repair electrical, plumbing ,hydraulic ,fiberglass, woodworking varnish

/painting ,deck and rigging

Also worked for C&C Boats out of Huntington Beach as a rigger

Worked for Universal Studios building props and sets including work on the movie TWINS with Arnald Shwartzinager andDanny Devito

EDUCATION

January 2023

MMC Merchant Mariners Certificate 100 Ton Merchant Mariners Certificate

Flagship Maritime, Tacoma Washington

April 1980

GED

Olney Charter High School, Philadelphia, PA

1980

Mechanical Engineering

MMA Engineering School , Great Lakes IL.