

Carlos R [REDACTED]

MASTER MARINER – CAPTAIN FOREIGN GOING UNLIMITED

Date of Birth: 03.10.1954

Nationality: Cuban / **Citizenships:** American & Canadian

Phone number: [REDACTED]

E-mail: [REDACTED]

Location: Miami, Florida

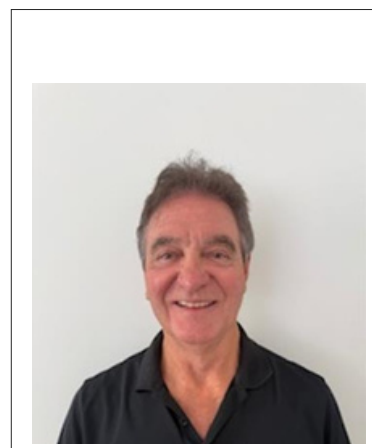
Passports: **USA** (Expires: 18.12.2029) & **Canadian** (Expires: 29.10.2034)

Non-smoker/smoker: non-smoker

Visible tattoos: no tattoos

Languages: Fluent in English, French, Spanish & Russian

Availability: **ASAP / Ready to take command of a vessel at short notice**



PROFILE AND OBJECTIVE

With over 35 years of maritime experience, including 6 years commanding large commercial vessels and 15 years as professional Captain in private and charter yachts, I have gained extensive administrative, operational, strong management and communication skills. My leadership style is characterized by professionalism, open minded, respectful treatment of others and a calm effective approach to problem-solving. I take pride in maintaining a comprehensive understanding of the vessel. My engineering and electrical skills enable me to remain in control and resolve most issues efficiently. My impeccable safety and insurance record reflects my dedication to compliance, attention to detail, and operational excellence. I have navigated through the US East and West Coast, the Caribbean, Bahamas, BVI, USVI, Panama Canal, Central and South America, and have a considerable cruising knowledge of the Mediterranean and North Europe. I'm now looking for a permanent Captain position on a 30m + yacht that will allow me to use my experience to manage an efficient and reliable program, while providing owners and guests with a positive safe, pleasant and unforgettable experience.

LICENCE AND QUALIFICATIONS

- | | |
|---|---|
| <input checked="" type="checkbox"/> MM - Master Mariner CDN 985 COC | <input checked="" type="checkbox"/> Advanced Fire Fighting |
| <input checked="" type="checkbox"/> Captain Foreign Going – Unlimited Tonnage | <input checked="" type="checkbox"/> Elementary First Aid (Medical STCW Refresher) |
| <input checked="" type="checkbox"/> STCW expiring 09.18.2029 | <input checked="" type="checkbox"/> Personal Survival Techniques |
| <input checked="" type="checkbox"/> ENG1 expiring 05.10.2027 | <input checked="" type="checkbox"/> Medical Care |
| <input checked="" type="checkbox"/> Radar Observer – Ocean Going Vessels | <input checked="" type="checkbox"/> Personal Safety |
| <input checked="" type="checkbox"/> Radio Telephone Operator Certificate | <input checked="" type="checkbox"/> Social Responsibility |

MARITIME EXPERIENCE

M/Y [REDACTED] 34m | Captain | Sunseeker | Private/Charter | March 2024 – Nov 2024

Joined the yacht after it was listed for sale and my first task was to create a harmonious and productive crew environment despite challenging dynamics within a multinational team. Effectively managed crew relations, resolving conflicts to ensure smooth operations. Played a key role in the Palm Beach International Boat Show (PBIBS), actively promoting the yacht to prospective buyers. Organized and executed owner cruises to the Exumas when showings were not scheduled, enhancing the overall sales experience. Oversaw two haul-outs for pre-sale inspections and meticulously managed yacht operations, delivering exceptional service that contributed to the successful sale of the yacht in November 2024.

M/Y [REDACTED] | 34m | Captain | Westport | Private/Charter | Aug 2023 – Feb 2024

Responding to a last-minute request and anticipating a demanding itinerary, swiftly accepted the role and departed the next day from Fort Lauderdale with the owners and their guests. Successfully navigated a 37-ports journey along the U.S. East Coast, from Florida to New York, including Long Island, Sag Harbor, Montauk, Martha's Vineyard, and Nantucket, before returning to the Florida Keys, Bahamas and the Caribbean. Following the extensive voyage, seamlessly oversaw a

major refit at the shipyard, managing the full deck teak installation, partial exterior repaint, and significant interior renovations to the highest standards. Left ██████ to accept a better job offer.

M/Y ██████ | 38m | Captain | Broward | Private/Charter | Dec 2021 – April 2023

I joined ██████ in December 2021 following its acquisition by first time owners and immediately oversaw its transition to LMC Shipyard for a comprehensive inside-out refit. Under my strict supervision, meticulous management, and cost conscious decision making, the project was completed on schedule and within budget. Following the refit, the owners, along with their family and friends, enjoyed six months of cruising throughout Florida, the Florida Keys and the Bahamas before successfully launching the yacht into a busy charter season. In April 2023 I transitioned from my role to take on a new opportunity aboard a more modern vessel.

M/Y ██████ | 31m | Captain | Azimut | Private | May 2021 – Dec 2021

During my tenure aboard ██████ I oversaw extensive cruising along the East Coast of Florida and the Bahamas with the owners and their family. When the yacht received a strong offer from a serious buyer, the sale was contingent on the garage door alignment and hydraulic system repairs, a partial exterior repaint, and a major interior refit. I took the lead in coordinating with the shipyard, subcontractors, and vendors, ensuring all work was completed efficiently and within two months. Following the successful completion of the refit, the vessel was sold, and I transitioned out of the role.

M/Y ██████ | 25m | Captain | Sunseeker | Charter | Nov 2018 – Mar 2021

██████ operated as a high-demand charter yacht, with only occasional use by the owners. From the moment I assumed command, I efficiently led the vessel through four highly successful charter seasons, including the particularly challenging period during and after the COVID-19 pandemic. Throughout my tenure, I managed a rotational crew of 12, ensuring seamless operations and exceptional service. Our primary cruising grounds included the Florida Keys and the Bahamas, with strong focus on the Exumas Islands. I departed from this role following the sale of the yacht.

M/Y ██████ | 26m | Captain | Ferretti | Charter | Aug 2016 – Sept 2018

I joined ██████ at the shipyard during the final stages of its refit. Shortly thereafter, we embarked on a six weeks Caribbean cruise to the Caribbean with the owners and their family. Following this voyage, the yacht was mostly utilized for charter operations throughout Florida and the Bahamas. After two highly productive years, I transitioned to pursue a Captain's role on a larger 30M + larger boat.

M/Y ██████ | 40m | Captain | Sanlorenzo | Private | April 2016 – July 2016

During my time on board, I temporarily assumed command while the permanent captain was on sick leave, ensuring a seamless and enjoyable cruising experience for the owners, their family and guests throughout the Caribbean. I maintained direct communication with the owners to develop customized itineraries, cruising plans, and maintenance strategies tailored to their preferences. Additionally, played a key role in enhancing guest experiences by overseeing and assisting with water sports and recreational activities to ensure the highest level of service and enjoyment.

M/Y ██████ | 24m | Captain | Azimut | Charter | Feb 2014 – March 2016

Shortly after joining ██████ I implemented a marketing network and a strategic revenue system that enhanced profitability, allowing the yacht to become financially self-sustaining for the owners. Given its frequent and almost daily charter operations, the vessel faced its share of challenges, which I effectively managed by leveraging my engineering and electrical expertise to ensure smooth operations and minimize downtime. I ultimately left this position in the pursuit of an opportunity aboard a larger vessel.

M/Y ██████ | 18m | Captain | Carver | Private | June 2010 – Jan 2014

Before transitioning into the yachting world, I commanded large commercial vessels worldwide, including oil tankers, container ships and bulk carriers ranging from 85,000 to 165,000 Tons and 333M in length. These roles equipped me with extensive administrative, operational and leadership skills, providing a strong foundation for the specialized demands of yachting. ██████ was my first yacht as Captain, and despite its smaller size, it served as a pivotal entry point into the yachting industry. The yacht was privately used by the owner, primarily for family, friends, and occasional business engagements, while cruising along the Florida ICW, the U.S. East Coast, Bahamas and the Caribbean. Demonstrating my dedication and loyalty, I remained with ██████ for three and a half years, until the vessel was successfully sold.

HOBBIES AND INTERESTS

I have a passion for water sports and restoration. I love cooking and also enjoy fishing, diving and travel around the world, especially going on fun adventures with my wife and 3 daughters.

REFERENCES

[REDACTED]

More references available upon request