



MARCO A [REDACTED]

📍 Fort Lauderdale, FL 33351



[REDACTED]



[REDACTED]

Professional Summary

Started my maritime career 20 years ago when I bought my first boat. Since then I have worked with enthusiasm and tenacity, growing my experience by combining my contractor skills and my passion for the sea, achieving the perfect balance to solve any problems that may arise sailing. Highly skilled maritime professional with substantial experience in yacht command and navigation. Strong focus on team collaboration and achieving optimal results, adaptable to changing needs. Expertise in vessel operations, safety protocols, and crew management, combined with a calm demeanor and exceptional problem-solving skills. Known for reliability and commitment to maintaining high standards.

Skills

- Leadership Qualities
- Public speaking abilities
- Maritime Regulations
- Engine operation
- Marine engineering
- Adaptability
- Route planning and optimization
- Crew Resource Management
- Foreign language proficiency
- Diving Experience
- Problem-Solving
- Decision-Making
- Emergency Response

Work History

02.2023 - 10.2024

Captain (Master) Full-time

2004 Broward 110' [REDACTED] - Nassau, Bahamas

- Demonstrated exceptional decision-making abilities during high-pressure situations, maintaining a calm demeanor and focusing on passenger safety.
- Self-motivated, with a strong sense of personal responsibility.
- Demonstrated respect, friendliness, and willingness to help wherever needed.
- Passionate about learning and committed to continual improvement.
- Demonstrated strong organizational and time management skills while managing multiple projects.
- Used critical thinking to break down problems, evaluate solutions, and make decisions.
- Built strong relationships with vendors to secure high-quality provisions at competitive prices.
- Organized entertaining events for guests, including themed dinners, beach excursions, fishing trips, or water sports activities for unforgettable experiences onboard.

10.2022 - 01.2023

● **Captain (Master) Full-time**

2021 Sirena 88' [REDACTED] - Aventura, FL

- Collaborated effectively with charter brokers to ensure successful bookings and repeat clientele.
- Enhanced guest satisfaction by maintaining the highest level of safety and service standards on board.
- Developed comprehensive safety protocols, minimizing risks and ensuring compliance with maritime regulations.
- Completed regular vessel inspections to identify deficiencies and coordinate corrective actions.

07.2021 - 09.2022

● **Captain (Master) Full-time**

2000 Azimut [REDACTED] - West Palm Beach, FL

- Developed comprehensive safety protocols, minimizing risks and ensuring compliance with maritime regulations.
- Collaborated effectively with charter brokers to ensure successful bookings and repeat clientele.
- Safely navigated challenging waters through expert knowledge of weather patterns and sea conditions.
- Maintained accurate records of vessel logs, inventory control, maintenance schedules, and regulatory documentation for audits or inspections.

06.2018 - 09.2018

● **Captian (Master) Freelance**

2012 Benetti 108' [REDACTED] - Florida/Mexico

- Safely navigated challenging waters through expert knowledge of weather patterns and sea conditions.

12.2017 - 01.2018

● **Captain (Master) Freelance**

2009 Hampton 72' [REDACTED] - Aventura, FL-Miami

- Coordinated seamless guest arrivals and departures, providing a welcoming atmosphere on board.
- Safely navigated challenging waters through expert knowledge of weather patterns and sea conditions.

07.2017 - 09.2017

● **Captain (Master) Freelance**

2013 Azimut 85' [REDACTED] - Miami, FL

- Developed comprehensive safety protocols, minimizing risks and ensuring compliance with maritime regulations.

01.2015 - 08.2017

● **[REDACTED] Yacht Cruiser LLC. (Owner Co.)**

2005 Rinker 410 -2012 Sunseeker 500 -Sea Ray 380 - Fort Lauderdale, FL-Miami FL

- Managed day-to-day business operations.
- Developed and maintained strong relationships with clients, resulting in repeat business and referrals.
- Oversaw daily operations, ensuring all tasks were completed accurately and efficiently by team members.
- Increased customer satisfaction by implementing efficient business processes and providing exceptional service.

05.2006 - 04.2017

● **Boat Owner**

2000 Sea Ray Sundancer 380 MY [REDACTED] - Atlanta,Ga Lake Lenier

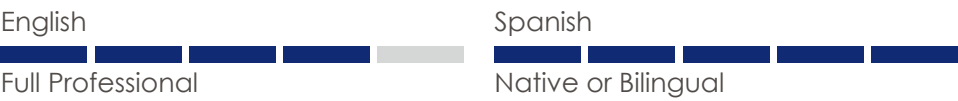
Education ●

12.2014 ● MASTER USCG LICENSE 500 GT, MARITIME PROFESSIONAL TRAINING - FORT LAUDERDALE, FL
STCW VI/2 - II/3 - VI/3 - VI/4
ARPA
RADAR OBSERVER (Unlimited)
ADVANCE FIRE FIGHTING
ASSISTANT COMMERCIAL TOWING
MEDICAL CARE PROVIDER
PROFICIENCY in SURVIVAL CRAFT and FAST RESCUE BOAT

Accomplishments ●

US Passport valid until May-2026

Languages ●



References ●

