

### CAPTAIN

Nationality: American
US Citizen/Current Passport
Clean Drivers License
Fluent English & Spanish
Non Smoker | Excellent Health
Current Location: Miami, FL

#### PROFESSIONAL PROFILE

Hardworking, motivated, and detail oriented leader looking forward to continued growth in the yachting industry.

My career foundations in the industry began as a Dock/Fuel Attendant, where I communicated with vessels ranging from 20'-150' on a daily basis.

Since then, I have enjoyed roles onboard diverse vessels, where I have honed skills in guest services, exterior maintenance/upkeep, and overall vessel operations through hands-on experience.

I have a strong hospitality background interacting professionally with guests in various settings, including onboard event service, excursion/watersports supervision, and providing transportation.

I have proven ability to handle provisioning, inventories, and maintenance/fuel logs utilizing Excel.

Confident my positive outlook, passion for excellent service, and reliability will make me an asset to your program.

## JUAN TO

Seeking a long-term Captain's position aboard a motor yacht, private or charter, where I can utilize my skills and experience to add value to a dynamic program. Looking forward to providing outstanding, five-star service to Owners and their guests.



# USCG 200 TON MASTERS | STCW 6,000+ NAUTICAL MILES

+1

| 62' Ferretti

CAPTAIN | Mar 2023 - Present

Florida/Bahamas/Florida Keys

- Responsible for passage plans, guest services, and management of crew
- Supervised projects and ensured they were completed on time and budget
- Completed day trips around Miami, Florida Keys, & Bahamas with Owners and friends
- Handled provisioning and inventory management

85' Princess

FREELANCE CAPTAIN/MATE | Apr 2022/Jan - Mar 2025

Ft. Lauderdale/Montauk/Palm Beach/Bahamas

- Managed a yard period project, overseeing maintenance and repairs
- Safely transported the vessel 2x from Ft. Lauderdale to Montauk
- Handled accounting responsibilities, including budgeting and expense tracking
- Assisted with local trips around Palm Beach, supporting smooth operations
- Served as Mate in Bimini, Bahamas in 2022, contributing to vessel handling and guest services

| 68' Sunreef

#### FREELANCE CAPTAIN/PROJECT MANAGER | Oct - Dec 2024

Delray Beach to Miami Beach

- Managed post-purchase projects to enhance vessel operations and upkeep
- Coordinated and executed day trips for the owner and guests
- Delivered vessel from Delray Beach to Miami Beach, overseeing navigation and logistics
- Developed detailed Excel spreadsheets to track pending and completed projects, vendor contacts, and expenses

88' Sirena

RELIEF CAPTAIN/MATE | Dec 2022 - Mar 2023 | Florida/New England

- Responsible for passage plans, guest services, and management of crew
- Supervised projects and ensured they were completed on time and budget

80' Horizon

RELIEF CAPTAIN/MATE | May 2022 - Dec 2022 | Florida/New England

- Oversaw all aspects of operations, including delivery of vessel from Cape Cod
- Interacted daily with guests and managed guest services and itineraries
- Responsible for lines and fenders, wash downs, stainless polishing, and checking strainers as well as fuel and care of the dinghy
- Ensured engine room was clean and organized at all times

#### KEY SKILL SETS

#### **Yacht Operations & Management**

- Yacht Operations & Compliance
- Charter Operations
- Trip Planning & Itineraries
- Guest Services & Concierge
- Guest Transportation
- Onboard Events

#### **Navigation & Boat Handling**

- Skilled Navigator/Boat Handler
- Tender Operation
- Lines & Fenders
- Davit Operations

#### **Crew Leadership & Safety**

- Crew Management & Development
- Safety Training & Drills
- Log Book Creation

#### Maintenance & Refit Management

- Scheduled Maintenance Programs
- Refit & Yard Period Management
- Budget & Project Management
- Inventory Management

#### **Exterior & Vessel Upkeep**

- Exterior Detailing
  - Polishing & Waxing
- Two-Part Teak
- Stainless & Painting
- Sanding & Bilge Cleaning

#### **Engineering & Troubleshooting**

- Engine Room Checks
- Light Electrical Work
- Sea Strainers
- Oil & Filter Changes
- Fiberglass Repair
- Troubleshooting

REFERENCES AVAILABLE UPON REQUEST | 90′ ABD

#### DECKHAND/ASST ENGINEER | Jul 2021 - Nov 2021 | The Exumas

- Served onboard 3 crew/2-3 guest vessel that completed 3 month trip
- Responsible for exterior cleanliness and upkeep
- Worked alongside Captain to ensure guest safety and provided guests with refreshments and snacks
- Assisted with provisioning, stocking, and lines and fenders
- Supervised guests while diving and assisted as needed
- Performed oil changes on generators and replaced air handlers in salon
- Utilized Excel to manage maintenance log and fuel log

| 75' Rizzardi | Private

CAPTAIN | Jan 2020 - May 2021 | Miami, FL

• Completed day trips around Miami with Owners and family

| 97' West Bay

RELIEF CAPTAIN (SEASONAL) | Jun 2020 - Jul 2020

Bimini/Nassau/Exumas/Staniel Cay

- Served onboard 3 crew/2 guest vessel that completed 1 month trip
- In charge of all aspects of the exterior
- Assisted Captain with guest services, including food service and watersports/ snorkeling excursions
- · Handled provisioning and inventory management
- · Helped with lines and fenders while docking

68' Princess

#### RELIEF CAPTAIN/MATE | Jan 2019 - Jan 2020 Miami/Cat Cay

- Captain/Mate onboard 2 crew/6-10 guest vessel that handled all vessel operations
- Managed 42' Pursuit "Fomito" and completed trips of various length, including 5 day trip with crew of 6 divers spear fishing in Cat Cay
- Responsible for exterior cleanliness/up-keep, stocking, and food/beverage service
- Helped guests with watersports including wakeboarding
- · Assisted with lines and fenders as needed