



Miami / Ft. Lauderdale, FL

## PERSONAL

D.O.B [REDACTED]  
US Passport  
FL Drivers License  
Personal Transportation

## CERTIFICATIONS

- STCW (2024)
- MROP (2025)

## SKILLS

- Bilingual (English/Spanish)
- Multitasking
- Collaboration & Communication
- Physical Fitness & Stamina
- Manual Labor & Heavy Lifting
- Knowledge of Water Sports

# MARTIN B [REDACTED]

## PROFILE & OBJECTIVE

Seeking a full time position as a Mate onboard a Private / Charter vessel.

Passionate about the maritime industry.

I'm a quick learner with strong work ethic, who respects authority and hierarchy. Eager to learn and demonstrate my professionalism, reliability and adaptability.

I'm proactive and willing to help wherever needed. Aspiring to grow in the industry by developing new skills and taking on more responsibility while investing in courses to acquire more knowledge and certificates.

## YACHTING EXPERIENCE

### DECKHAND:

-Service & Maintenance (FREELANCE)  
2021-2022

#### *Responsibilities:*

- *Washing and detailing.*
- *Metal polishing.*
- *Teak cleaning and sanding.*
- *Buffing and Polishing.*
- *Waxing.*
- *Ceramic coating.*

#### *Development:*

- *Learned my way around a vessel.*
- *Picked up new skills.*
- *Networked and got familiar with the industry.*
- *Acquired STCW.*

-M/Y (11m / 37ft BRABUS) FL / BAHAMAS (Day round trip)  
November 2023

#### *Responsibilities:*

- Ensuring a safe and effective delivery to and from Bimini, Bahamas.

### MATE:

-M/Y [REDACTED] (23m / 76ft RIVA BAHAMAS) FL / NY (Round trip DELIVERY)  
May & October 2022 - 2025

-M/Y [REDACTED] (20m / 66ft RIVIERA BELIZE) FL / MA (Round trip DELIVERY)  
May & October 2022 - 2025

#### *Responsibilities:*

## HOBBIES

- Water & Outdoor Activities
- Sports & Fitness
- Travel & Adventure
- Creative Arts

## EDUCATION

- High School
- ██████ Acting Academy

- Ensuring safe and effective deliveries along the Eastern US coast, both South/North & North/South bound, as well as the Bahamas.
- Contributing to efficient operations by maintaining a clean and organized deck environment.
- Following safety protocols and procedures to prevent accidents.
- Assisting with navigation tasks and as look-out.
- Efficient line handling and securing the vessel safely at designated locations.
- Fueling responsibilities.

### -VARIOUS VESSELS (BOAT SHOWS)

#### *Responsibilities:*

- Relocating various vessels during Miami & Ft. Lauderdale Boat Shows.

-M/Y ██████ (28m / 92ft CUSTOM LINE) FL PRIVATE / CHARTER  
TEMP before maintenance period.  
January - March 2025

-M/Y ██████ 2 (32m / 104ft SUNSEEKER RETROFIT) FL PRIVATE / CHARTER  
+50ft NOR-TECH Tender  
FREELANCE Day Work & Local Day Charters in Miami.  
April 2025

#### *Responsibilities:*

- Daily upkeep and maintenance of vessel and toys.
- Mooring and anchoring operations.
- Planning, preparing and executing successful local and international term charters.
- Assisting the chef and interior crew with service.
- Interacting with guests.
- Providing fun and safe activities on and off board.
- Planning, preparing and executing various successful day and evening Owner & Guest cruises.
- Some Interior Cleaning & Organizing.
- Assisting in the galley (Mostly Washing Dishes).
- Delivery to yard and hauling procedures.
- Assisting with yard period vessel preparations and off water project logistics.
- Supervising yard work schedule for timely completion.
- *Drive 50ft Nor-Tech Tender.*

#### *Development:*

- *Collaborated with the Captains in various tasks and emergency situations.*
- *Learned docking operations and line handling.*
- *learned navigation, other instruments and systems.*
- *Strong teamwork skills and yachting service experience.*
- *Learned mooring and anchoring operations.*
- *Gained experience chartering with guests.*
- *Gained experience living onboard during term charters.*
- *Learned about yard period preparations and operations.*
- *Learned to drive a tender.*

### OBJECTIVE FOR NEXT ROLE:

- *Continue to grow personally and professionally.*
- *Perfect my tender driving and docking skills.*
- *Learn tender towing operations.*
- *100 Ton License.*

---

## LAND EXPERIENCE

██████████ (2004 - 2021)

### GENERAL MANAGER WITH ADMINISTRATIVE ROLE (2016 - 2021)

- Manage communications with providers and vendors.
- Update and maintain company calendar with events and vendor information.
- Provide Administrative assistance to staff to provide smooth operations.
- Manage data entry tasks to support business operations.
- Handle payroll responsibilities.
- Assist with tracking budget, invoices, processing, receipts and deposits.

### MANAGER (2010 - 2016)

- Manage daily operations to ensure a high level of efficiency and quality in both food and service.
- Meet, greet and use feedback to implement positive changes within restaurant.
- Handle staff schedule.
- Reconcile cash and credit card transactions to maintain accurate records.
- Track daily sales transactions and invoices for accurate and updated financial reporting.

### SUPERVISOR (2006 - 2010)

- Oversee bar and dining operations.
- Aiding the management team and assuming an assistant manager role when needed.

### WAITER / BARTENDER (2004 - 2006)

-Making cocktails and providing an excellent dining experience for costumers.

---

## REFERENCES

AVAILABLE UPON REQUEST